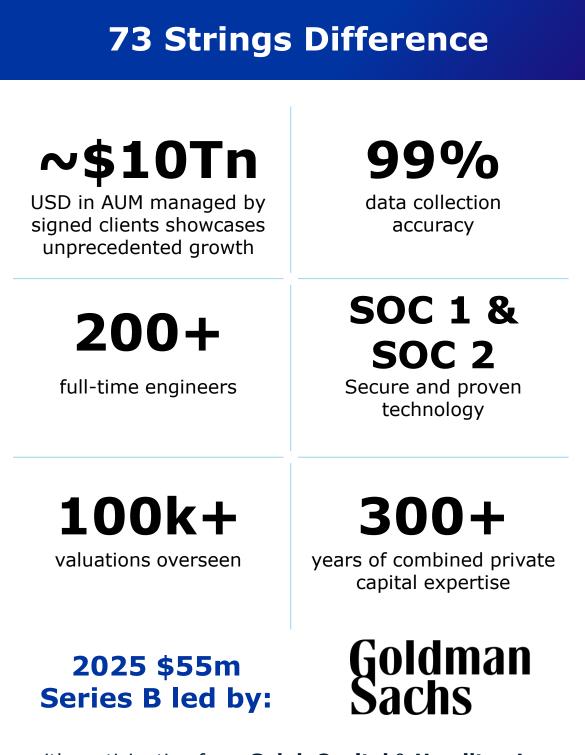
# **VSC**

## Scenario-Driven Valuations Navigating Uncertainty with Confidence

**IVSC & 73 Strings – Valuation Technology Webinar Series** 15 May 2025



### **Welcome & Introduction**



with participation from **Golub Capital & Hamilton Lane** - building on continued support from **Blackstone**, Fidelity, and Broadhaven Ventures.

### **Augmenting Intelligence. Creating Value.**



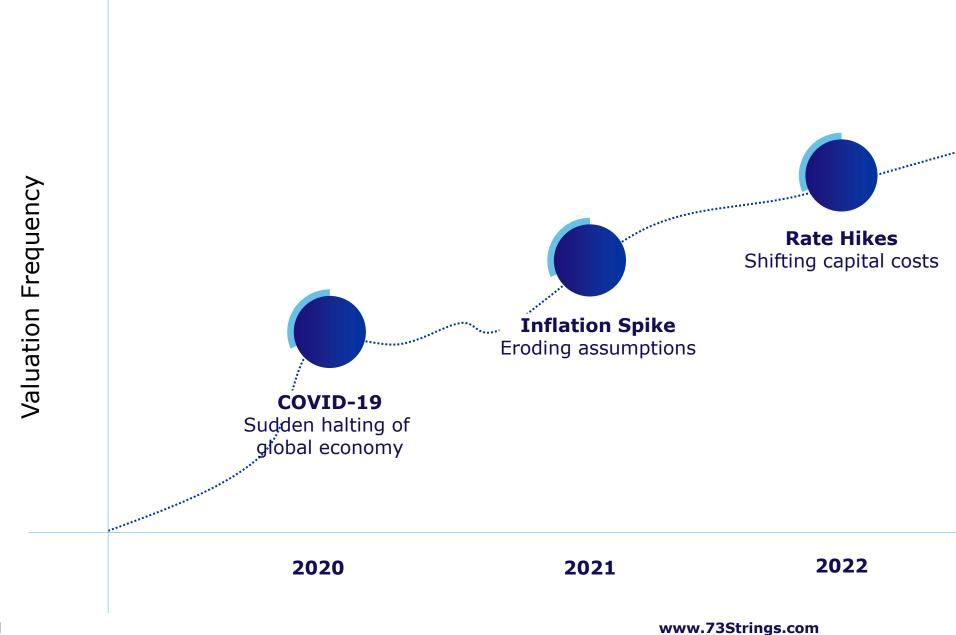


Yann Magnan **CEO & Co-founder** 73 Strings

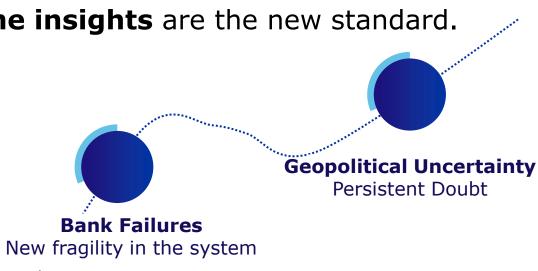
**Revolutionizing Private Capital Markets with our Next-Generation Valuation and Analytics Platform** 

## The World We're Operating In

- Volatility is constant valuations can no longer be a quarterly checkbox they must be dynamic and responsive.
- Alternative assets are evolving fast, outpacing traditional infrastructure and workflows.
- Investors now expect agility scenario modeling, transparency, and real-time insights are the new standard.
- Proactive fund managers need to **digitalize valuation** processes, today.







### **Scenario Planning: Navigating Uncertainty with Confidence**

#### **The Landscape Has Changed**

Shifting valuation requirements need frameworks to evolve quarterly snapshots no longer meet the **pace** or **complexity** of modern capital markets.

#### **Responding to Uncertainty**

Technology and AI are automating traditionally manual and time-consuming tasks.

Teams can now focus on high-value analysis and strategic insights.

#### **Looking Ahead**

Proactive valuation is about preparation, not prediction.

Confidence comes from the ability to model, adapt, and inform decisions - at speed.

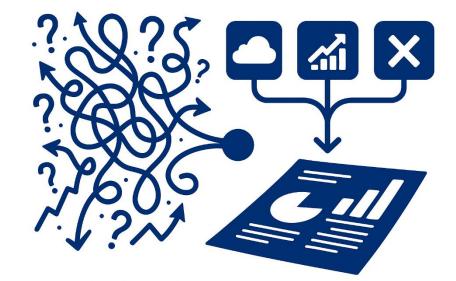
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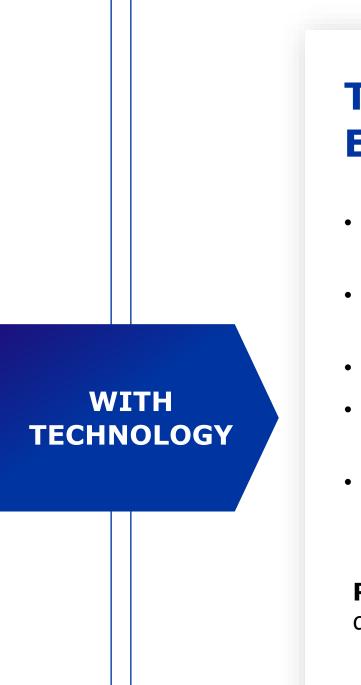


### From "Haute Couture" to AI & Tech Enabled: Scaling Alts Investment Funds' Valuation Teams for the Future 73

#### The Old Model – "Haute Couture" Valuations

- Investment teams **manually** lead valuation cycles.
- Processes are bespoke, spreadsheet-based, and talent-intensive.
- Low frequency, high risk of inconsistencies and delays.
- **Limited standardization**; audit-readiness is reactive.
- High **operational drag** on dealmakers.

**Result:** Slows down capital deployment and strategic decision-making.



#### AI & Tech isn't replacing valuation professionals: it's supercharging them.

### The New Model – "AI & Tech Enabled" Valuations

- **Centralized valuation workflows** owned by operations, not deal teams.
- **AI automates** inputs, calculations, and documentation.
- Supports monthly or on-demand NAVs.
- Technology drives standardized, transparent, audit-ready outputs.
- **Deal teams freed to focus** on value creation.

**Result:** Ready for retail inflows, rising regulator demands, and institutional expectations.

### What We're Seeing in the Industry

#### Data Volume & Complexity is Rising Exponentially

Over 120 zettabytes generated in 2023 alone - mostly unstructured; this will 2x by 2025 (IDC).

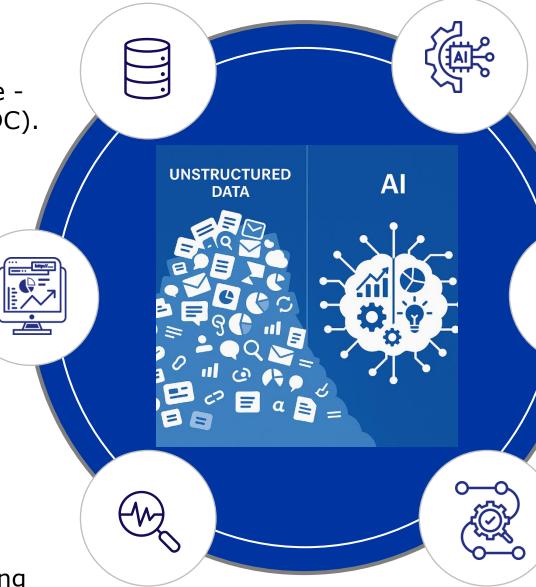
#### The Risk of Manual Valuation Methods



Valuation teams are overwhelmed by **Excel models**, **PDFs**, **emails**, and **scattered financial data**.

#### **Lost Intelligence in Untapped Data**

Vast volumes of **unstructured data** remain untapped due to **manual processing**, limiting insight and slowing decisions.





#### **AI-Powered Scale, Without the Overhead**

Firms are expanding their valuation capabilities while still maintaining **cost discipline**.

#### **Talent Shifting from Tasks to Thinking**

Routine work is being **automated** to allow teams to focus on high-value **analysis** and **strategic insight**.

#### **Accelerate Valuations, Maintain Precision**

Firms embracing technology are delivering higher-frequency valuations with accuracy and speed.

# Let's hear from the panel on...

- 1. Why Market Volatility Demands a New Approach to Valuations
- 2. From Spreadsheets to Strategy: Enabling Agile Valuation Processes
- 3. Leveraging AI and automation for faster auditready valuations
- 4. The Role of Data Transparency in Fundraising and LP Reporting



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