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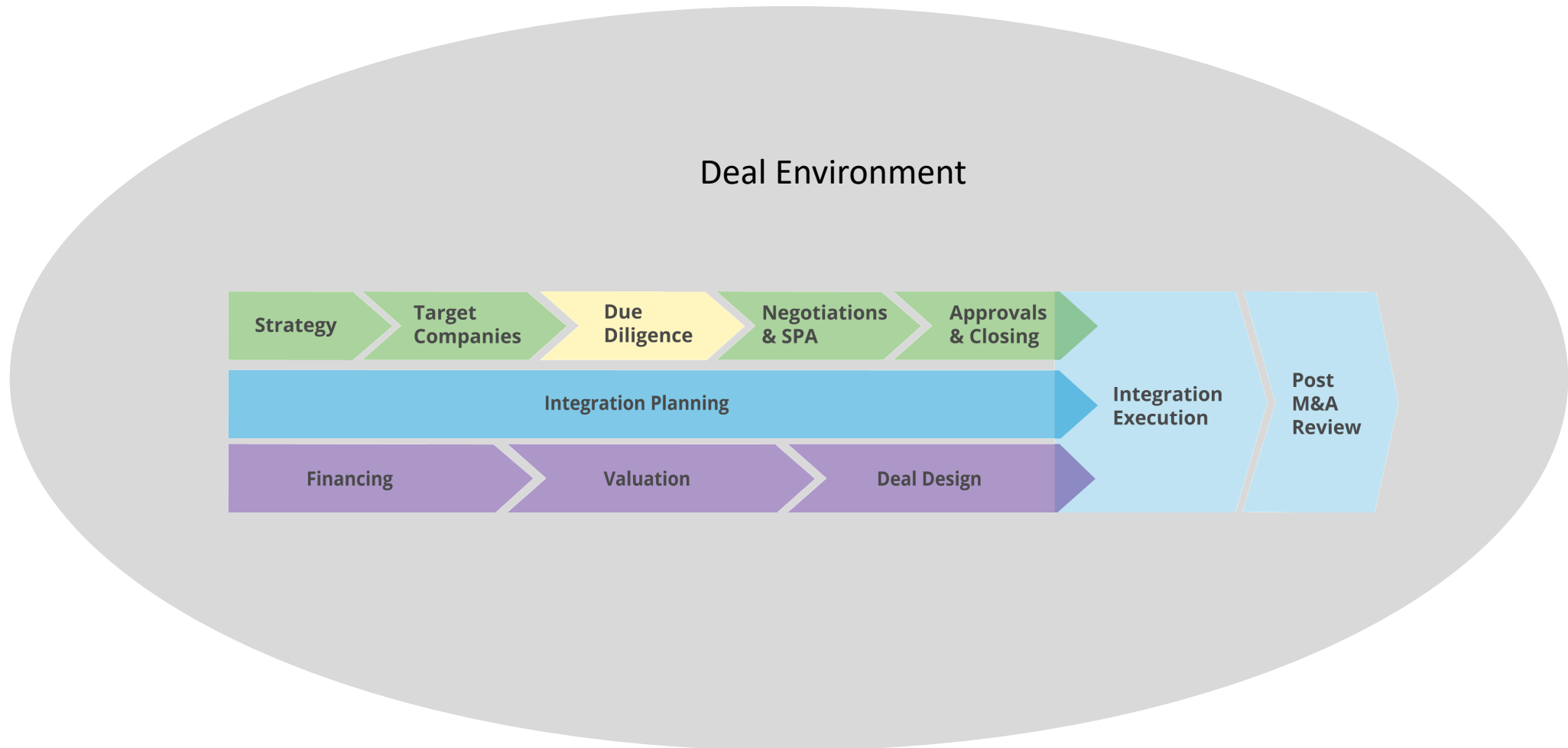
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Valuation Under Pressure: Navigating M&A in Asia and Beyond Amid Economic Shifts

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- The Role of Valuation in the M&A Process
- Recent Trends in M&A Globally, US and in selected countries in Asia
- Key Drivers of M&A and Valuation in 2025

The Role of Valuation in the M&A Process



Global M&A Activity on the Rise Compared to 2024

- Significant growth in both M&A deal volume (+13%) and value (+18%)
- Deal value increasing at a faster pace than the number of transactions

Month	2024		2025		Trend	
	Number	Value	Number	Value	Number	Value
January	3 494	227	3 841	227	10%	0%
February	3 262	298	3 263	349	0%	17%
March	2 681	175	3 557	374	33%	113%
April	2 895	275	3 534	206	22%	-25%
May (until 16)	1 679	169	1 630	189	-3%	12%
	14 011	1 145	15 825	1 345	13%	18%

Value in bil. USD; Source: CapitalIQ, IMAA Research

Recent M&A Trends: US

- The US M&A activity differs from the global experience.
- More deals domestically and inbound into the US, but fewer US deals abroad.
- Lower value of domestic deals, but higher by foreign acquisitions in the US and US acquisitions abroad.
- Domestic and outbound valuations seem to have declined, while valuation of inbound deals increased. Foreign acquirers paying higher prices for targets.

	2024			2025			Trend	
	Number	Value	Average TEV/EBITDA	Number	Value	Average TEV/EBITDA	Number	Value
United States (Domestic)	2 065	403 568	24.5	2 178	361 235	18.5	5%	-10%
United States (Inbound)	843	73 827	15.0	919	116 174	20.9	9%	57%
United States (Outbound)	2 412	130 904	17.2	2 349	314 636	15.7	-3%	140%
	5 320	608 299		5 446	792 045		2%	30%

Value in mil. USD; Source: CapitalIQ, IMAA Research

Recent M&A Trends: China

- While the number of domestic M&A have decreased, value has increased.
- Chinese acquisitions abroad have significantly decreased in terms of number of deals, but not value.
- Foreign acquisitions into China have grown in terms of number of deals, but value has not followed that trend.
- Valuation of domestic and inbound deals have increased, while Chinese companies seem to continue to buy lower valued companies abroad.

	2024			2025			Trend	
	Number	Value	Average TEV/EBITDA	Number	Value	Average TEV/EBITDA	Number	Value
China (Domestic)	327	17 860	33.2	301	20 014	42.3	-8%	12%
China (Inbound)	192	6 820	47.0	163	7 225	63.9	-15%	6%
China (Outbound)	114	6 699	7.5	177	6 768	7.1	55%	1%
	633	31 379		641	34 007		1%	8%

Value in mil. USD; Source: CapitalIQ, IMAA Research

Recent M&A Trends: India

- While the number of domestic M&A have stayed flat, their value has significantly decreased.
- Acquisitions from and into India however have increased a lot in terms of numbers and value.
- Valuation of domestic transactions have dropped significantly.
- Also foreign acquirers into India seem to have paid lower multiples.

	2024			2025			Trend	
	Number	Value	Average TEV/EBITDA	Number	Value	Average TEV/EBITDA	Number	Value
India (Domestic)	282	9 307	26.9	282	7 929	11.5	0%	-15%
India (Inbound)	136	2 416	33.7	157	5 214	15.8	15%	116%
India (Outbound)	107	2 938	2.1	183	8 596	14.8	71%	193%
	525	14 661		622	21 739		18%	48%

Value in mil. USD; Source: CapitalIQ, IMAA Research

Recent M&A Trends: Singapore

- While the number of domestic M&A have decreased, value has significantly increased.
- Singaporean acquisitions abroad have significantly decreased, both in number and value.
- Foreign acquisitions in Singapore have slightly increased in deal numbers, but significantly increased in value.

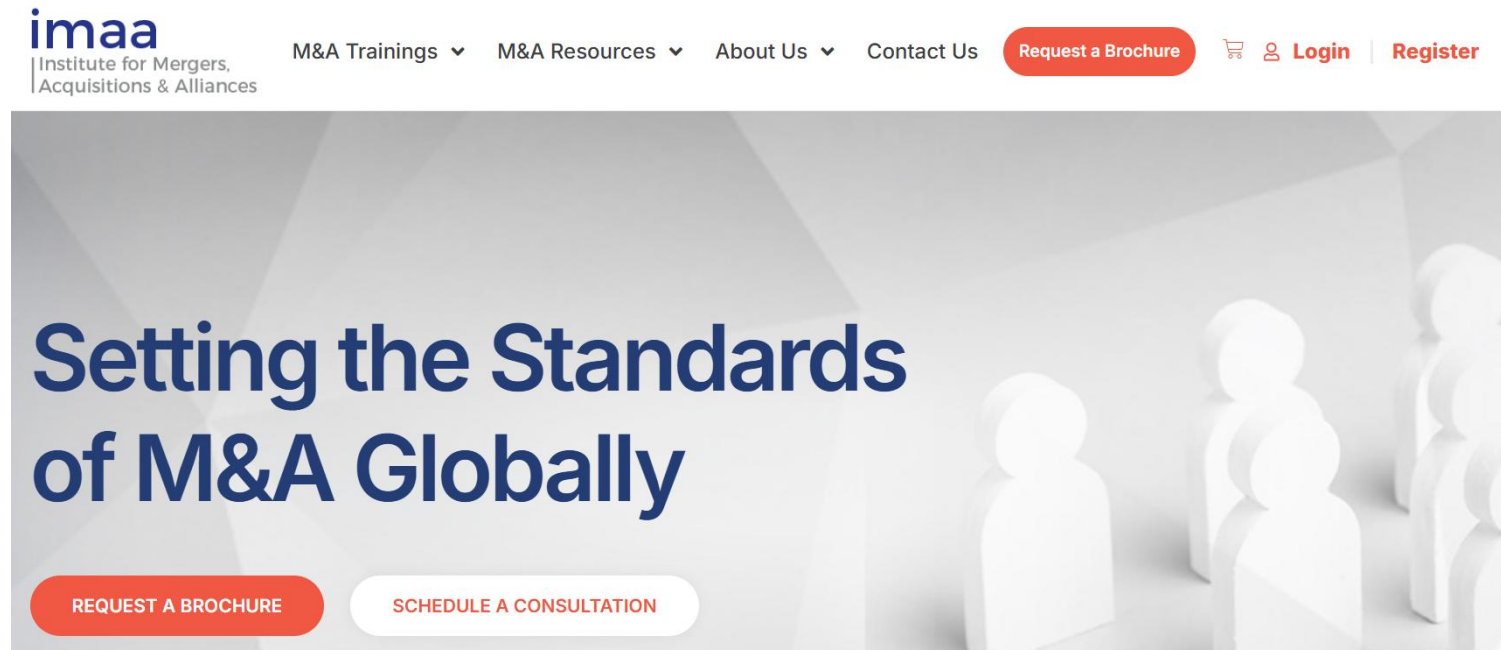
	2024			2025			Trend	
	Number	Value	Average TEV/EBITDA	Number	Value	Average TEV/EBITDA	Number	Value
Singapore (Domestic)	36	1 087	n/a	30	3 263	22.7	-17%	200%
Singapore (Outbound)	104	10 359	7.5	91	7 553	20.8	-13%	-27%
Singapore (Inbound)	57	1 853	14.1	60	6 797	15.3	5%	267%
	197	13 300		181	17 612		-8%	32%

Value in mil. USD; Source: CapitalIQ, IMAA Research

For More M&A Data & Statistics

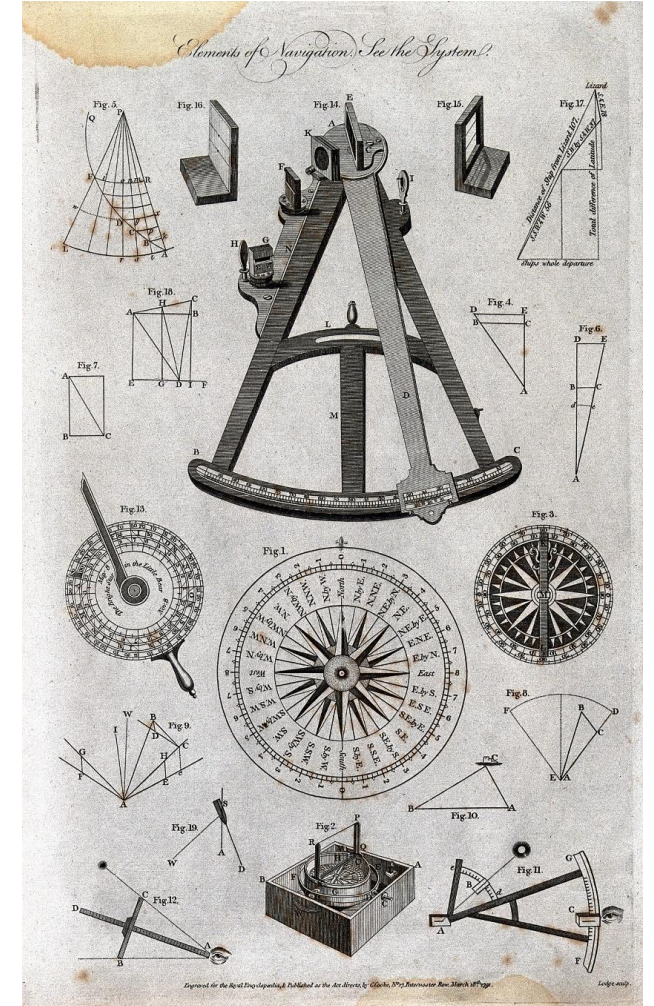
- M&A data for many regions, countries, and industries:

www.imaa.org



Key Drivers of M&A and Valuation in 2025

- Economic outlook
- Availability and costs of financing, e.g. interest rates
- Demand and supply of good targets
- Number of players in the M&A market



China Slows, But Asia's Growth Remains Resilient

- Asia's overall growth is forecast between 4.5% and 4.9% in 2025 which is slightly slower than last year.
- China's growth is expected to moderate due to trade tensions and weaker global demand.
- India and Vietnam remain among the fastest-growing major Asian economies.

Country/Region	Forecast
Asia (overall)	4.5 – 4.9
China	4
India	6.2
Vietnam	5.8

Source: Worldbank, IMF, ADB, Boao Forum

Asia's Diverging Rate Path: Cuts Ahead, Except Japan

- General Trend: Most Asian central banks are expected to cut rates in 2025 as inflation pressures ease and economic growth may slow.
- Japan stands out as the only major Asian economy expected to raise rates further.

Country	Expected Trends
China	Easing (rate cuts likely)
Japan	Tightening (rate hikes expected)
South Korea	Easing anticipated
India	Easing anticipated
Vietnam	Easing anticipated